

**ONE-STOP COMMITTEE**  
**2nd QUARTER PY19 MEETING**  
**December 6, 2019**  
**OhioMeansJobs Stark County**

**= Meeting Summary =**

**Present:** J. Breedlove, M. Hinkel, A. Miller, M. Trew, M. Wendland, V. Wright

**Absent:** K. Beckman, W. Beisel, K. Bhakuni, S. Carson, M. DiGiacomo, K. Douce, C. Dyer, R. Guiedel, N. Harrington  
D. Haverfield, J. James, P. Jones, S. Lenigar, D. Lightner, J. Meek Eells, J. Meyer, A. Nicholas, F. Polen,  
M. Ramsell, R. Seemann, B. Starrett, B. Taylor

**Guests:**

**CALL TO ORDER – A. Miller – 9:02 a.m.**

**INTRODUCTIONS**

**APPROVAL OF PREVIOUS MEETING MINUTES – A. Miller (attachment)**

**MOTION: BREEDLOVE MOVED TO ACCEPT THE SEPTEMBER 6, 2019, – 1ST QUARTER  
PY19 MEETING MINUTES. HINKEL SECONDED. MOTION CARRIED  
UNANIMOUSLY.**

**COMMITTEE UPDATES**

**ONE-STOP EMPLOYER SERVICES ACTIVITY REPORT (November 2019) – J. Breedlove/f K. Beckman (attachment)**

- 11 new employers.
- 7 different on-site employer recruitments
- 7 employer outreach – new contacts
- For the month of November, 11 new employers currently being served through the OhioMeansJobs Center, 28 job orders that reflected 193 job openings at an average wage of \$13.43. Received 11 placements with an average wage of \$18.21. Had a very high wage placement in Tuscarawas County with a steel company. Also had a couple of machinists and a couple of probation officers. Average wage of placements for year-to-date is \$16.07.

**BRN**

- For the month of November interviewed 7 companies, delivered 7 proposals, leveraged resources \$55,585, and 7 partners on the proposals. For year-to-date leveraged resources, just over \$100,000.00.

**ONE-STOP RESOURCE CENTER REPORT (November 2019) - A. Miller (attachment)**

- System wide we have had 9,395 visits year-to-date which gives us an average of 90 visits per day. Clarified that this is all the customer visits for the program year. When we say individual customers those are the customers that out of that 9,395 visits the unduplicated are 3,398 customers and of that 3,398 - 911 are new customers.
- For the month of November, system wide we had 86 visits a day with 61 visits in Stark County and 25 visits in Tusc. County. When you compare that to November of 2018 you can see that we had a little bit less in Stark County and a little bit more in Tusc. County in 2019.
  - Then looking at the demographics the county information and how you heard about us that information is all based on new customer information.
    - System wide 32% of customers coming in are dislocated workers, 71% are unemployed, and 20% are college graduates.
    - The most common way people hear about us is friend/family with second being referrals from ODJFS and a lot of that has to do with unemployment compensation recipients being referred. Plus we have ODJFS staff here that has regular appointments.
- Year-to-date in Stark County had 455 people attend our series of workshops and in November that was 54. In Tusc. County had 69 attend workshops year-to-date with 17 attending in November.

- Fast 15 in Tusc. County is the newest workshop. It is flexible; we can do that at any point in time on any topic. Fast 15 is offered every Monday on a schedule so that people know it is available; but if there are no people at that time because it is so flexible we can offer it when there are people available.
- Have made 1,532 partner referrals to our partner agencies.
- Ohio Works program that is done in conjunction with Stark and Tusc. County Job and Family Services. We have had 54 referrals from Stark County, 1 from Tusc. County. Of those 54 enrolled in Stark County we had 11 placements.

## Rapid response

### Stark County

- Sears (Transform SR, LLC) in Canton– impacting 70 people – Closing 1/12/20 to the public. Some employees will work an additional 2-3 weeks.
  - Held three rapid response employee meetings on November 22 – 30 attended.
  - Started offering resume appointments on December 2 and interviewing workshops will be offered next week. Resume appointments will be available through December 19.
- TeknipleX in Alliance – impacting 37 people – Closing in waves starting December 2 and finishing by February 2020.
  - Held a rapid response employee meeting on December 2 – 29 attended.
- McKinley Grand Hotel – closed 10/20/19 - dropped off rapid response packets.
- Timkensteel – for another 20 individuals – We received employee names and addresses and are doing another mailing to the impacted individuals about the OMJ center.
- CCU Coal and Construction – Offices throughout the state. There were four locations in our workforce area.
  - We held two sessions, one in Stark County and one in Tuscarawas County – 4 attended.
- Kmart in North Canton – impacting 40 workers. They have asked us to contact them after the first of the year to set up sessions.

### Tuscarawas County

- Crane Carrier in New Philadelphia – impacting 30 people – Closing 12/31/19.
  - Completed resume appointments at the company November 20-21.
  - Rapid response employee meeting on December 12.
- New Dawn Child Care center in New Philadelphia – impacting 7 workers. Held an employee meeting with the impacted workers on 10/23/19.
- Carbo Ceramics in New Philadelphia – company manufactures a propellant for the oil and gas industry. Laid off 8 workers on 11/30/19. Dropped off rapid response packets.
- Kitchen Collection in New Towne Mall in New Philadelphia – closing 12/31/19 impacting 12 workers. Dropped off packets.

## Outreach

As a reminder, when we are at events we are representing all of our partners.

- OOD Job Fair – 10/23/19 – Had a table to provide job fair attendees information about OMJ services.
- Jobs for Ohio’s Graduates – 10/24/19 – Went to speak to a group of students about the services provided at the Center.

## Visitors

- Leadership Stark County – 10/22/19 – Brought the signature class for a tour and overview of OhioMeansJobs services.
- OhioMeansJobs Area 12 – 10/23/2019 – Three individuals from Area 12 – Dan Sipe, Sue Berardo, Rhonda Chiurco and Amy Miller gave them an overview of job seeker services, ITA flow, CCMEP process, and provided a packet of information regarding business services.

- Office of Unemployment Insurance – 11/18/2019 – Alphrena Prince and Amy Stollar came to meet with Jennifer, JoAnn and Amy. Alphrena is the new Chief of UI Technical Services. She wanted to learn about how a customer is served in the resource room when they need assistance with UI. Provided her with a tour of the facility, an overview of customer process, and we discussed issues resource room staff have when they are working with customers on UI.

### Workshops

- Special event workshop – Job Search Technology: “You’ve Got Questions, We’ve Got Answers” on October 22 – held in both counties.
  - Presented on Applicant Tracking Systems, Mobile Apps and Internet Job Search Security.
  - Then had a networking lunch and employer panel.
- Veteran Resource Panel and Appreciation event was held on November 12 – This event was held in each county. Veteran services providers served on a panel and discussed resources, explain how to apply for their services and answered questions.
  - In Stark County the agencies were the Stark County Veterans Service Commission, The SAM Center, and one of the ODJFS DVOPs.
  - In Tuscarawas County the agencies were the Tuscarawas County Veterans Service Commission, the Department of Veteran Affairs, Representative Bob Gibb’s veteran and military affairs liaison, and one of the ODJFS DVOPs.
- Library workshops were held throughout September and October in both locations.
  - Stark County offered the Microsoft Word I-III series and Excel I-III series.
  - Tusc. County offered a variety of workshops including MS Word Intermediate. They will not be able to offer any workshops during the winter/spring timeframe, but will hopefully be doing so in the summer.
    - We will be offering a series of our workshops in March and April at the main library in the evenings. Workshops offered will be Writing an Effective Resume, How to Ace an Interview, and Internet Job Search Made Easy.

### ONE-STOP SUBCOMMITTEE UPDATES – A. Miller – (attachment)

One-Stop Partner meetings are going well. Speakers have included:

- Stark – Stark Veterans Service Commission, Stark Metropolitan Housing Authority, A Community Christmas, and the Stark Library.
  - For the December meeting – Mandy Hinkel from Stark State and Bethany Friedrichsen from relink.org will be speaking.
- Tuscarawas – Tuscarawas County Veterans Service Commission and the Tuscarawas County re-entry program through the jail.
  - For the December meeting Bethany Friedrichsen from relink.org will be speaking.

Workshop Committee meetings – As you may remember, the workshop committees have broken down into county specific committees as the focus of what is being done in those committees needs to better serve the customer needs in that County.

- Tuscarawas County – Would like to make a change to the way the four Tuesday workshops are offered. Instead of offering them every other week would like to offer one each Tuesday so they would run as a series instead of being offered bi-weekly. If approved, this new schedule will begin in January.
- The second focus is on development of a video workshop – Mandy Hinkel from Stark State has connected me with their digital production program and we will be working with students from that program on development in the spring.
- Stark County – Working on the development of a new workshop that will replace “Ready, Set, Work.”

- We will use the “Employable Me” title that has been used before on special events. The workshop will help attendees deal with barriers they have to employment. It will incorporate some of the information that is part of the Ready, Set, Work workshop.
- This will be offered once a month starting in January for a six-month pilot. Ready, Set, Work will no longer be offered after December.
- Also working on development of a networking style workshop. This continues to be developed.

Received approval from Committee to make these workshop changes.

**MOTION: TREW MOVED TO ACCEPT THE COMMITTEE UPDATES AS PRESENTED. HINKEL SECONDED. MOTION CARRIED UNANIMOUSLY.**

**ONE-STOP UPDATES - A. Miller**  
Expenditure Report 1<sup>ST</sup> quarter

- We are on track with most cost pools for the first quarter.
  - A reminder about the outreach pool – The One-Stop pays the amount in the budget and then WIA covers the rest of the costs.
  - The new computers for the Tuscarawas County resource room were installed the week before Thanksgiving. **Miller** had shared that we would be getting new computers in this program year and that was able to happen.
    - We did reduce the number of computers in both the resource room and the computer lab.

**MOU Goals Report – 1<sup>st</sup> Quarter PY19 (7/1/2019 – 9/30/2019) - (Attachment)**

- For the Employer Customer Satisfaction Kristen has added the number of new employer responses. Employer Customer Satisfaction is the customer satisfaction of new employers only. They do an email mailing out to all those employers who they worked with in that quarter to get their responses.
- Reviewed the MOU Goals.
- Job seeker goal percentage is based on 216 responses.

**MOTION: HINKEL MOVED TO ACCEPT THE ONE-STOP UPDATE AS PRESENTED. TREW SECONDED. MOTION CARRIED UNANIMOUSLY.**

**NEW BUSINESS – A. Miller**  
Job Corps

- On Tuesday, November 26, received a call from Amanda Gordon of Management and Training Corporation who is handling one of the contracts for Job Corps. Due to some reorganization, our county is now considered part of the area recruited for the Cincinnati training center.
  - A different organization is recruiting for the Cleveland center.
  - Due to the reorganization, MTC needs to move their person in Summit County, which is part of the recruitment area for Cleveland, to Stark County and needed to get them placed in our OMJ center ASAP.
- JoAnn explained about the three on-site Job Corps training facilities in Ohio.
- Amanda spoke with JoAnn and we sent her an email on November 27 that provided the details on what is included in being a partner in the center along with the costs.
- As of this date, we have not received a response to the email and she has not called again. **Miller** has called her and left a voice mail.
- Wanted to make everyone aware that Job Corps may be placing at least one, but possibly two individuals in our center. They also cover Tuscarawas County, so **Miller** suggested that one of those individuals be placed in the Tuscarawas County office.

- If they do end up placing an individual in our center, it would impact FTE costs for PY20 – there would be a reduction for all partners.

### **PARTNER UPDATES**

#### **Workforce Initiative Association – JoAnn Breedlove**

Strengthening Stark Job Fair October 23<sup>rd</sup> at the Massillon Recreation Center had 55 employers' participate and a little over 200 people that came through that event. Goodwill provided laptops and manned them for the job seeker public and was wonderfully received because employers could direct individuals to their on-site application portals. We had a couple Timkensteel individuals come through our sessions for workforce funding for training and we actually funded three individuals for training. ODJFS is bringing in a Labor Exchange Workforce Specialist as dedicated staff to all the workforce areas in Ohio primarily working to serve the businesses on the employer services side. We have a state employee through ODJFS starting here next week and they will be working very closely with our Business Resource Network.

#### **Goodwill – Mark Trew**

Goodwill providing basic digital skills all the way up to certifications. Have a partnership with an organization called PCs for People that offer computers to individuals who are under 200% of federal poverty line. They can get basic desktop computers for \$30 and up. For the last few months they have been coming to the community campus at Goodwill and are doing distributions at the campus the 2<sup>nd</sup> and 4<sup>th</sup> Thursdays of the month. With that trying to tie in some digital skill opportunities as well. Also partnering with them in Cleveland at their retail space. Some documentation required. Working with Stark Metropolitan Housing running some training with their folks and at the end they got a free computer out of that program. Will do another one of those in January. They also offer hotspots for \$16 a month. Will send out more information.

#### **Stark State College – Mandy Hinkel**

Continuing to spend all the short-term training funding they received through a grant that can qualify individuals up to \$1,000 towards tuition. All they need to do is show financial need. This tuition can be applied to any non-Pell eligible program at the college. Recently partnered with Ed2Go, an online platform to be able to deliver online training which allows us to be able to serve employers that may only have 1 or 2 employees needing training. Working on figuring out the spring schedule recruiting events and do know that next semester they will be doing an engineering career fair in March. Also will be doing a career exploration series at the Akron Perkins campus. Will continue to do the shared collaborative job fair with Kent State Stark, Mount Union, Walsh and Stark State in the spring housed at Kent State Stark.

#### **Tusc. County Public Library - Virginia Wright**

Are now in the last phases of renovation. Partnering with OMJ to do a couple of programs there.

#### **ODJFS – Michelle Wendland**

Laura Kopfstein will be starting next week as the Workforce Specialist at OMJ Stark. She comes from the Wayne County OMJ Center. Oscar Ramirez, a Migrant Outreach Specialist, now reports to Michelle.

### **OPEN DISCUSSION**

None

**Amy Miller** shared upcoming events at the OMJ Centers. Throughout the year, on the first Friday of each month staff can pay \$5 to wear jeans. At the end of the year, that money is given back to the customers through drawings for \$25 gift cards which started yesterday and will end on Wednesday. All a customer needs to do if they are using the center on that day, is sign up to win a gift card for the holidays. This year enough money was raised to give 46 cards in Stark County and 26 cards in Tusc. County that's a total of \$1,800.00.

In conjunction with the special event that is done for the Veterans in the month of November, we also do different luncheons throughout the year. Even if you are not housed here you are always welcome to come to the luncheons. They are \$5 for drinks and food. The most recent one was a salad luncheon and a bake-off. All the money from that goes to give-a-way Veteran \$25 gift cards in November. Veterans coming into the Centers in the month of November can sign up one time for a gift card and if they attended the Special Event they got a bonus entry. Raised enough money to give 22 cards in Stark County and 7 in Tusc. County. You have very generous staff that work here as part of the centers.

**MOTION: BREEDLOVE MOVED TO ADJOURN. TREW SECONDED. MEETING  
ADJOURNED AT 10:04 a.m.**

**NEXT MEETING: – Friday, March 6, 2020 – 3rd Quarter PY19 at 9:00 a.m. – Stark County**